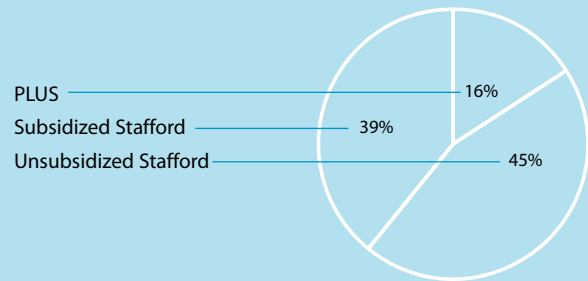


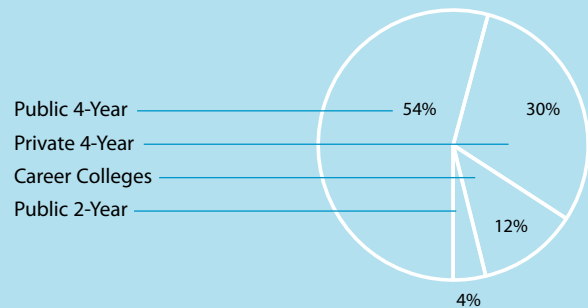
**USA FUNDS' HAWAII LOAN VOLUME**

*By Loan Type*

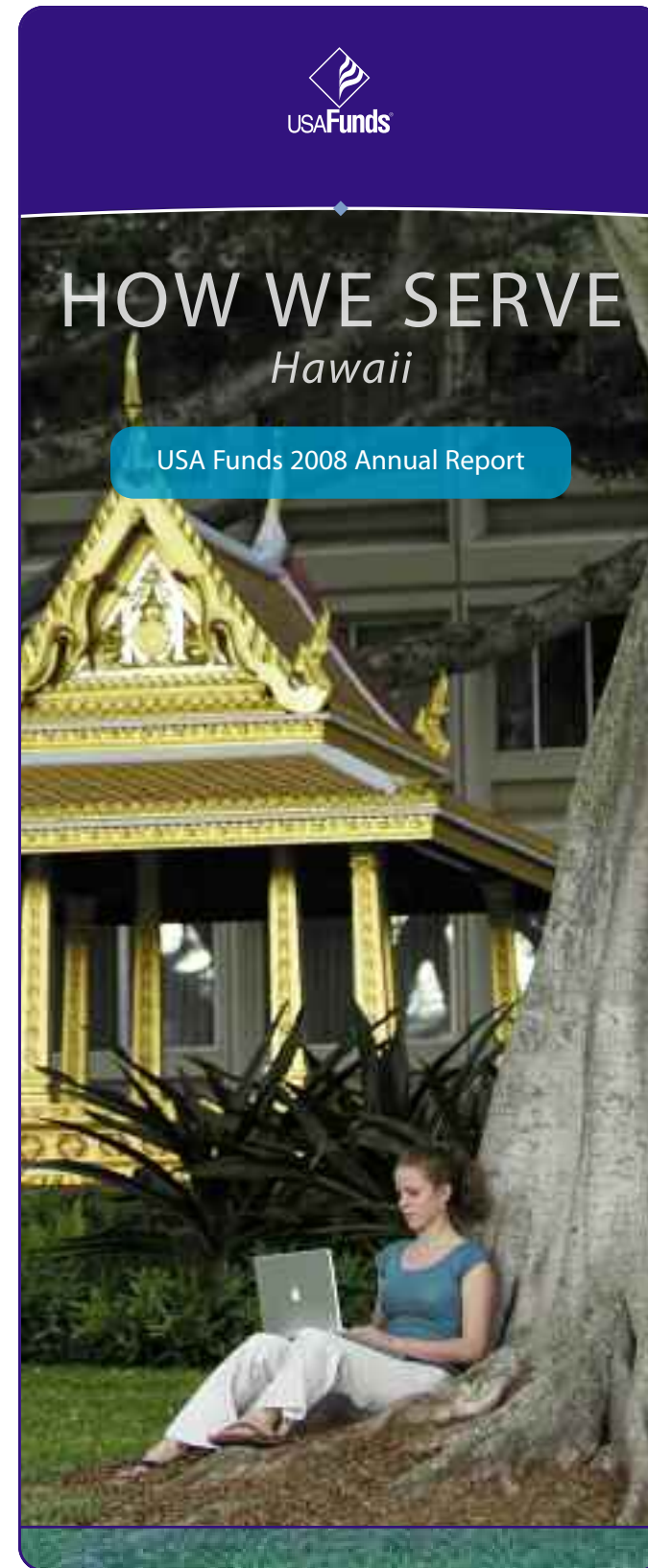


**USA FUNDS' HAWAII LOAN VOLUME**

*By Institution Type*



USA Funds® is the nation's leading education loan guarantor. A nonprofit corporation, USA Funds works to enhance postsecondary education preparedness, access and success by providing and supporting financial and other valued services.



USA Funds® has served Hawaii as its designated guarantor of federal student loans since 1979. In its efforts to enhance higher education preparedness, access and success, USA Funds partners with schools, lenders, students, parents and community organizations.

During the fiscal year ending Sept. 30, 2008, USA Funds guaranteed more than \$132.5 million in new education loans to more than 12,500 Hawaii borrowers — including Federal Stafford loans to more than 11,000 students and Federal PLUS loans to more than 1,500 parents and students. USA Funds served 21 postsecondary institutions in Hawaii.

USA Funds works with Hawaii schools and lenders to help reduce student loan default rates. The most recent default measure, the 2006 cohort default rate, was 3.35 percent for Hawaii borrowers with USA Funds-guaranteed loans, compared with the default rate of 4 percent recorded among all Hawaii student loan borrowers. The cohort default rate measures the percentage of students who entered repayment on their education loans during a given federal fiscal year and defaulted on their loans prior to the end of the following fiscal year.

## DEBT MANAGEMENT INITIATIVES

To partner with postsecondary institutions in their debt management efforts, USA Funds in 2008 provided a broad spectrum of services in Hawaii, including the following:

- ◇ USA Funds' debt management consultants assisted 12 Hawaii schools in their work to curb student loan defaults.
- ◇ To equip postsecondary institutions to teach their students to manage their time and money wisely while they are on campus and after graduation, USA Funds offers the USA Funds Life Skills® financial literacy course. Approximately a dozen schools in Hawaii have implemented USA Funds Life Skills, with four schools in the state ordering the program's materials in 2008.
- ◇ The year saw 4,677 borrower counseling sessions conducted through USA Funds Loan Counselor® in Hawaii. The suite of online products helps schools fulfill federal requirements for student loan counseling and simplify entrance and exit counseling. Three Hawaii schools offer entrance counseling for their graduate and professional students through USA Funds Grad Guide<sup>SM</sup>, which USA Funds introduced in 2008.  
  
USA Funds Stafford Loan Guide<sup>SM</sup>, which provides entrance counseling for undergraduate students, is in place at three Hawaii schools. USA Funds Student Loan Transition Guide<sup>SM</sup> offers undergraduate exit counseling at four schools. USA Funds also recently introduced the exit counseling version of USA Funds Grad Guide.
- ◇ Fourteen schools in Hawaii use USA Funds Debt Manager®, a Web-based tool that helps schools stay in contact with student loan borrowers during school and after graduation.
- ◇ USA Funds conducted three debt management workshops in Hawaii to help schools learn more about USA Funds Life Skills, and about student retention and its role in default prevention. A total of 101 higher education professionals took part in workshops in Honolulu.

USA Funds also supports a variety of other programs for Hawaii schools, lenders, students and families, and their communities. The following are some highlights from 2008:

## HAWAII ADVISORY COUNCIL

To ensure that its services meet the needs of postsecondary education in Hawaii, USA Funds receives guidance from a Hawaii financial aid advisory council. The council includes

Hawaii financial aid administrators and postsecondary school officials, as well as representatives from lending institutions.

## STAFF TRAINING OPPORTUNITIES

USA Funds helps colleges and lenders comply with program regulations and keeps them informed of policy developments and improved services through a wide array of online and in-person training opportunities, including free workshops in Hawaii. During fiscal 2008 USA Funds conducted four financial aid workshops, in Hilo and Honolulu, for a total of 73 participants. Financial aid administrators and lenders from Hawaii recorded 1,274 learner sessions through USA Funds University online courses during 2008.

## SCHOLARSHIP FUNDING

The USA Funds Access to Education Scholarships® program awarded 301 new and renewal scholarships totaling \$441,750 to deserving college-bound students in Hawaii for the 2008–2009 academic year. These scholarships assist students in financial need — particularly those who are either members of ethnic minority groups or are physically disabled — as they finance their higher education.

## EARLY AWARENESS PROGRAMS

USA Funds distributed four sets of USA Funds Unlock the Future® and USA Funds Consejos materials to Hawaii schools and organizations in 2008. The programs promote early awareness of the benefits of higher education. USA Funds Unlock the Future reached an estimated 240 Hawaii students and family members. USA Funds Consejos, geared toward Latino audiences, reached 80 Hawaii students and family members.

Hawaii schools and community- and faith-based organizations may order these materials at no cost.

## NAVIGATION 101

USA Funds has partnered with Envictus Corp. to bring Navigation 101 into the curricula of four high schools serving 1,200 students in Hawaii. Navigation 101 is a Web-based program that helps guidance staff provide customized college planning information. Hawaii students have demonstrated significant improvement in their mastery of college and career readiness following their use of Navigation 101.

## USA FUNDS LOAN COMPARISON

USA Funds partnered with SimpleTuition, an independent loan comparison tool, to introduce USA Funds Loan Comparison. The online program simplifies the process of selecting an education loan for students and parents.

## COLLEGE GOAL SUNDAY

USA Funds supported the seventh annual College Goal Sunday in Hawaii. College Goal Sunday provides high school seniors

and their parents free help in completing the application necessary to qualify for federal aid for college. A total of 1,306 students and parents in Hawaii received assistance at eight College Goal Sunday sites during 2008.

USA Funds also sponsored the sixth annual "USA Funds Countdown to College™." The *Garden Island, Hawaii Tribune-Herald, Honolulu Advertiser, Maui News* and *West Hawaii Today* newspapers distributed nearly 237,000 copies of the publication. "USA Funds Countdown to College" promotes Hawaii's College Goal Sunday and provides higher education admissions and financial aid information.

## COLLEGE PLANNING WEB SITES

Online college planning resources supported by USA Funds — including those on USA Funds' Web site, [www.usafunds.org](http://www.usafunds.org) — received approximately 33,000 visits in 2008. Through these resources USA Funds offers college planning information specific to Hawaii.

## FINANCIAL AID NIGHT

The Hawaii Financial Aid Night workshops continue their expansion, with assistance from USA Funds. Coordinated by the Pacific Financial Aid Association, the event in 2008 gave the more than 3,100 students and family members who attended the opportunity to learn from financial aid administrators about the student aid process for postsecondary education.

## NATIONAL COLLEGE FAIR

With assistance from USA Funds, the Hawaii Association for College Admissions Counseling presented the Honolulu National College Fair, hosting representatives from 127 colleges and universities. Among the more than 3,000 students who attended to learn about schools' academic programs were 28 students from neighbor islands whose travel USA Funds sponsored. USA Funds' support also funded six counselors' travel to the college fair.

## COLLEGE ACCESS MEETING

A USA Funds-sponsored annual meeting of the Hawaii College Access Network drew more than 70 representatives of college access programs in the state to discuss topics such as financial aid, student success and tools to increase access.

## SMS HAWAII

A USA Funds affiliate, SMS Hawaii®, is the designated student loan secondary market for Hawaii. SMS Hawaii helps to ensure a continuous supply of private capital for funding student loans in Hawaii. During the fiscal year ending Sept. 30, 2008, SMS Hawaii purchased \$25.7 million in education loans, providing lenders with fresh capital to support new student loans.

## HAWAII SCHOOLS

### Served by USA Funds

University of Hawaii at Manoa  
Hawaii Pacific University  
University of Hawaii at Hilo  
Chaminade University of Honolulu  
Argosy University/Honolulu  
Remington College-Honolulu Campus  
Windward Community College  
Kapiolani Community College  
Hawaii Community College  
Maui Community College  
University of Hawaii-West Oahu  
Leeward Community College  
Traditional Chinese Medical College of Hawaii  
Kauai Community College  
Institute of Clinical Acupuncture and Oriental Medicine  
Brigham Young University Hawaii Campus  
Honolulu Community College  
Hawaii Institute of Hair Design  
New York Technical Institute of Hawaii  
Heald College  
Med-Assist School of Hawaii

## 10 LARGEST LENDERS

### By Loan Volume

### Served by USA Funds in Hawaii

American Savings Bank  
First Hawaiian Bank  
Sallie Mae Education Trust  
Wells Fargo Bank  
Citibank Student Loans  
J.P. Morgan Chase  
Wachovia Education Finance  
Regions Bank  
Student Loan Xpress  
AMS Education Loan Trust